

Property Investor Europe proudly presents the latest in its expert seminar series:

# Austria-Hungary Property Breakfast

Will Austria & Hungary, in echo of historic precedents, lead regional real estate out of crisis?

## SPEAKERS:



**FLORIAN NOWOTNY**  
Group Head of Capital Markets,  
CA Immo, Vienna

Founded in 1987, CA Immo develops and invests in commercial real estate in Austria, Germany and CEE/SEE/CIS. After taking over German railway-owned Vivico in 2007, it now owns property assets of some €3.6bn, of which 60% in Germany. Hr. Nowotny, in his current post since 2008, is also MD of CA Immo's €400m New Europe Property Fund. He has extensive investment banking experience and was earlier a Director of Equity Capital Markets for UniCredit/CA IB. Previously, he worked for Citigroup in London.



**PETER SZÁMELY**  
Head of Team, CEE & SEE,  
HypoInvestment Bank, Vienna

Focused on real estate lending in Austria, Hungary, Czech Republic and Poland, Lower Austria and Vienna landesbank targets a €1bn lending book by end-2010. Hr. Számely is an economist, graduating in Budapest and later in Land Economy at University of Cambridge, UK, among others. Joining Hypo Invest in 2008, he heads CEE lending. Prior experience includes Price Waterhouse, Kuwait Petroleum, Jones Lang Wootton and as Eurohypo Hungary Manager. He served six years on the board of RICS Europe.



**HOLGER SCHMIDTMAYR**  
Board Member, Sparkassen Immobilien,  
Vienna

Sparkassen Immo is Austria's longest-standing listed property company, now with a portfolio of 263 residential, office, business and hotel properties, valued at €1.83bn. Hr. Schmidtmayr has board responsibility for acquisition/divestments and was previously head of CEE expansion. Holding a Master of Law and MBA from the University of Vienna, his prior positions included trade finance at Erste Bank, structured finance and infrastructure at GiroCredit, and in the Austrian Interior Ministry.



**MANFRED WILTSCHNIGG**  
Executive Board Member,  
Immofinanz, Vienna

Since foundation in 1990 Immofinanz has created a portfolio of first-class properties. Over the last 18 months it has reorganised, merging its Immoeast unit and negotiating solutions to legal issues over its former ownership. The group focuses on Austria, Germany, Czech Republic, Slovakia, Hungary, Romania, Poland and Russia in retail, logistics, office and residential. Joining the board in 2009 Mr. Wiltschnigg has a doctorate in Business Economics as well as several other real estate qualifications.



**NOAH STEINBERG**  
Chairman & CEO, WING, Budapest

WING, formerly Wallis Real Estate, is one of the largest private real estate firms in Hungary, with a project portfolio, investment activities and a wide range of services. Mr. Steinberg, an American, has worked in Hungary since 1990 and established WING. In his current position since 1999, he oversees investment and development in office, retail, hotel, PPP and industrial, and its €500m-plus services portfolio. He is a graduate of Princeton University, and the Diplomatic Academy of Vienna.



**MODERATOR: ALLAN SAUNDERSON**  
Managing Editor, Property Investor Europe

The mission of Property Investor Europe is to create transparency for US and global investors in mainland Europe real estate, which it does via a team of Editors across the continent, and various distribution channels. Mr. Saunderson was a Reuters financial journalist in the 1980s, Head of European Research for Bank Julius Bär in Frankfurt in the early 1990s, and named as advisor to the French Finance Ministry by Prime Minister Pierre Bérégovoy a year later. He moved into real estate advisory in 2002 and founded PFE in 2005.

### SCHEDULE:

- 8 - 9 a.m. **Breakfast**
- 9 - 11 a.m. **Expert Seminar**
- 11 - 12 noon **Coffee/Networking**

### DATE:

**Friday, 17 September 2010**  
DLA Piper, 3 Noble Street  
London EC2V 7EE, England

### REGISTRATION OPEN ON

**www.pfeurope.eu/events.html**  
or Email: Gaby Wagner on  
events@pfeurope.eu

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# Austria-Hungary Property Breakfast

A series of Expert Seminars providing deeper insight into mainland Europe real estate investment

This event: **Friday, 17 September 2010 – London**

## REGISTRATION FORM

Please submit a separate form for each delegate. For security reasons, all information is required.  
Registration closes at end of day, Wednesday 15 September 2010

Last Name	First Name
Job Title	
Company	
Address	
Postcode	Country
Phone	Fax
Email	

### Fees | Please tick to indicate

#### Register before 15 September 2010

- Yes, please register me to attend. I would like to claim my PIE subscriber free entry.  
 Yes, please register me to attend. My cost is £195 (plus VAT @ 17.5% = £229.13 total)

I am agreed that my contact details are passed on to the sponsors of the panel discussion. I am aware that a recording of this event may be made for the purpose of a podcast.

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Registrations are non-refundable.

If a registrant is unable to attend, substitutions are accepted.

For questions regarding this event,  
please contact Gaby Wagner on Email  
events@pfeurope.eu or tel +49 (0) 6101 813 481

