

# EXPERT INVESTMENT SEMINARS

## PIE Property Breakfast/Briefing schedule 2012

**PIE's Property Breakfast/Briefing series enters its fourth year in 2012 with a track record of nearly 50 events, presenting top-level speakers from national markets in front of professional audiences in London, Frankfurt, New York, Paris and Madrid.**

These expert seminars, focused on real estate valuations, investment opportunities, risks, rewards and prospects, are a partnership, bringing expertise in front of international capital providers, managers and bankers. Panel speakers support via a sponsorship fee and benefit from a tailored package including over 12 weeks of promotion and visibility to PIE's global readership across the PIE platform and magazine.

### BREAKFAST/BRIEFING SCHEDULE 2012

Month	Date	Market/Sector/Theme	Event Type	Location
January	27	CEE-Balkans	Breakfast	London
February	8	Germany*	Breakfast	Stockholm
February	22	Distressed Assets	Breakfast	London
March	21	France	Breakfast	London
April	17	Germany	Breakfast	London
April	25	Nordics	Breakfast	Frankfurt
May	3/4	CEE, with IPD	All day	Vienna
May	15	Italy**	Briefing	London
June	20	Russia	Breakfast	London
September	19	Spain	Briefing	London
September	20	Poland	Breakfast	London
October	17	France	Briefing	London
October	18	Retail***	Breakfast	London
November	21	Germany	Briefing	London
November	22	Distressed Assets	Breakfast	London

Note: Some dates may be subject to change. \* Package advertising appears in PIE March, MIPIM-Germany Country of Honour Supplement

\*\* Package advertising appears in PIE June, EIRE Expo Italia Real Estate Edition. \*\*\* Package advertising appears in PIE November, Mapiq Edition

### PIE Special Supplements 2012 – MIPIM & Expo Real

This year, PIE is already planning supplements/special sections for MIPIM and Expo Real.

- For MIPIM 2012 (PIE March edition) – Germany Country of Honour
- For Expo Real 2012 (PIE October edition) – Germany & Central Europe:

Economic Locomotive Begins to Lift Neighbouring Property Markets

(Ask about our Early Bird discounts for firm booking by end-2011!)

### WHO SHOULD ATTEND

Property Investor Europe events attract a regular audience of 70-90 senior decision-makers (CEO, CFO, CIO, Partner) from leading property investment professionals: institutional investors, pension funds, listed firms, funds, investment management, advisory, finance & banking, sovereign wealth, private equity LLCs. Prior institutional participants include:

- Aareal Bank
- Aberdeen Property Investors
- Aerium Finance
- AEW Europe
- AFFINE
- Allianz Real Estate
- Alpha Real Capital
- alstria office REIT
- Altea Cogedim
- Apollo Real Estate
- AREA Property Partners
- ATOS Capital GmbH
- Aviva Investors
- AXA REIM
- Banca Intesa
- Bank Austria
- Bank of America Merrill Lynch
- Bank of Ireland
- Bank of Scotland Corp.
- Barclays Capital
- BauGrund
- BAWAG PSK
- BBVA
- Berkeley-Seymour
- BlackRock
- Blackstone
- BNP Paribas
- British Land
- Brown Brothers Harriman
- CA Immobilien
- Canada Life Ltd
- Carrefour
- CarVal Investors
- Castellum AB
- Catalyst Capital LLP
- Catella Group
- CBRE Investors
- CeGeREAL
- Cerberus
- Citic REIF
- Clifford Chance
- CMS Cameron McKenna
- Colliers CRE
- Commerz Grundbesitz
- Cordea Savills LLP
- Corestate Capital AG
- CORPUS SIREO
- CREDIT FONCIER
- Credit Suisse
- Cushman & Wakefield
- DekaBank
- Deloitte & Touche
- Deutsche Bank RREEF
- Develica
- Doughty Hanson
- Dresdner Kleinwort
- Drivers Jonas Deloitte
- DTZ
- Eastdil Secured
- EBRD
- ECE
- EPAD La Défense Seine Arche
- Ernst & Young
- Eurohypp
- Europa Capital
- EUROASIC
- Fidelity Title
- Foncière Paris France
- Forum Partners Europe
- GI Partners
- Goldman Sachs
- Goodwin Procter
- Government of Singapore IC
- Green Street Advisors
- Greenberg Traurig Maher
- Grosvenor
- GVA
- Hatfield Philips
- Heitman
- Helaba
- Henderson Global
- Hilton Hotels
- Hines Europe
- HSBC Specialist
- IMMOFINANZ
- ING REIM
- Inmobiliaria Colonial
- Invesco Real Estate
- Invista REIM
- IVG Immobilien
- J.P. Morgan AM
- JER Partners
- Jones Lang LaSalle
- KEOPS
- KLEPIERRE
- KPMG
- La Défense
- Landesbank Hessen-Thüringen
- LaSalle Investment Management
- LNR Partners Europe
- London & Regional London
- M3 Capital Partners
- Marriott
- Mayland Real Estate.
- METROVACESA
- Mitsui Fudosan UK Ltd
- Momentum REIM
- Morgan Stanley
- Natixis
- Nomura
- Oaktree Capital Mgmt
- Orion Capital Managers
- pbb Deutsche Pfandbriefbank
- Poseidon Group
- PRADERA Spain, S.L.
- Pramerica
- PREEF
- Pricewaterhouse Coopers
- Prime Office
- ProLogis
- Promoga
- PRUPIAM
- REAG
- Rockspring
- Savills Commercial Ltd
- SEB AM
- SEGRO
- SHELL International
- Siemens Real Estate
- Sirius Real Estate
- SNS Property Finance
- Sonae Sierra
- Sparkassen Immobilien
- Starwood Capital
- Tishman & Speyer
- TMF Group
- UBS Global Real Estate
- UniCredit Bank AG
- UniCredit S.p.A.
- WestImmoBank
- WestLB AG